



## COUNCIL ON CORPORATE ABORIGINAL RELATIONS (CCAR)



# Agenda

## Aboriginal Inclusion and Procurement

**MAY 18–19, 2016**

**Meeting Location:** First Nations University of Canada (1 First Nations Way, Regina, SK.)  
**Accommodations:** The Hotel Saskatchewan, Autograph Collection (2125 Victoria Ave, Regina, SK.)  
**Dinner Location:** First Nations University of Canada (Atrium – Veterans Memorial Tipi)

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### Meeting objectives:

- Learn about and discuss best practices in Aboriginal procurement with experts and practitioners from industry, Aboriginal organizations, and the public sector.
- Explore and discuss how we should be thinking about and approaching Aboriginal procurement in Canada in the years ahead.
- Hear from leading private and public sector organizations about their approaches to Aboriginal inclusion in the workplace.
- Acquire practical skills regarding Aboriginal inclusion through a workshop delivered by the Aboriginal Human Resource Council.
- Enjoy special events delivered via the First Nations University of Canada, including a pipe ceremony and networking dinner featuring traditional foods.

## Wednesday, May 18, 2016

**07:30 - 07:45**            **Shuttle to the First Nations University of Canada** *(Meet in hotel lobby)*

### Atrium (Veterans Memorial Tipi)

**07:45 - 08:15**            **Networking Breakfast (Continental)**

**08:15 - 08:45**            **Opening Prayer**

**Harry Francis**  
Elder  
Piapot First Nation

### Classroom 2000

**08:45 - 09:00**            **Welcome Remarks and Introductions**

**Stefan Fournier**  
Senior Manager, Northern and Aboriginal Policy  
Conference Board of Canada

**Mark Dockstator**  
President  
First Nations University of Canada

**09:00 - 10:00**            **Introduction to the Aboriginal Human Resource Council's Nine-Point Inclusion Framework**

**Kelly Lendsay**  
President and Chief Executive Officer  
Aboriginal Human Resource Council

Kelly will introduce meeting participants to the Aboriginal Human Resource Council's nine-point framework and how it helps build a workplace of inclusion. He will then lead meeting participants through a brief self-assessment exercise with respect to inclusion within their own organizations.

**10:00 - 10:30**            **Networking Break**

**10:30 - 12:00**            **Leading Practices and Perspectives from Industry on Aboriginal Inclusion and Procurement**

**Sean Willy**  
Director, Corporate Responsibility  
Cameco Corporation

**Laurie Sterritt**  
Director, Aboriginal Employment and Business Development  
BC Hydro

**Sean** will talk about why it is critical for organizations to think about, and pursue, Aboriginal inclusion from a "value added" perspective. Drawing on Cameco's inclusion strategy and practices as well as the successes of other organizations, he will explain why Aboriginal inclusion is, at root, as much about doing good business as it is about legal requirements or corporate social responsibility (CSR). Building on this, **Laurie** will share a bit about the context and history

surrounding BC Hydro, and how this affect's the organization's current approach to Aboriginal inclusion. She will then discuss BC Hydro's new Aboriginal procurement strategy, of which the inclusion practices of suppliers are an important component, and explain why the strategy must be implemented in a way that makes sense to individual communities.

**Atrium (Veterans Memorial Tipi)**

**12:00 - 13:00      Networking Lunch**

**Classroom 2000**

**13:00 - 13:45**

**Public Sector Perspectives and Programming on Aboriginal Procurement and Inclusion**

**Brad Cline**

Acting Director General, Economic and Business Opportunities  
Indigenous and Northern Affairs Canada

This presentation will look at Indigenous and Northern Affairs Canada's Procurement Strategy for Aboriginal Business (PSAB). Brad will discuss the evolution of the strategy over the years. And he will also talk a bit about where the public sector is headed, and how we should be thinking about Aboriginal procurement, as we move forward.

**13:45 - 14:00**

**Networking Break**

**14:00 - 15:30**

**How Can Aboriginal Groups and Communities Ensure They Benefit from Procurement Opportunities?**

**Vern Bachiu**

President and Chief Executive Officer  
Triall Consulting

**Gary Merasty**

President and Chief Operating Officer  
Des Nedhe Development LP

**Vern** will speak about his experiences working with Aboriginal groups and what they need to do to be successful suppliers. He will identify and explain some of the common characteristics of the most successful First Nation development corporations in Saskatchewan, in addition to briefly touching upon what industry and the government should be doing. **Gary** will discuss procurement from the perspective of Des Nedhe Development LP, which was established by English River First Nation to create sustainable employment and business opportunities for the First Nation's members. In addition to sharing a bit about persistent challenges, he will explore some of the practices and conditions that have led to the development corporation's success across a wide variety of economic activities and ventures, including construction, mining, retail and investment opportunities. He will also talk about the types of things that contribute to a "win-win" outcome for both First Nations and organizations looking to procure from them.

**15:30 - 15:45**

**Networking Break**

**15:45 - 16:45**

**Legal Update**

**Sandra Gogal**

Partner - Miller Thomson National Aboriginal Law Group  
Miller Thomson LLP

Sandra will provide the Council's customary legal update. She will discuss current court cases and legal developments that are shaping the future of Aboriginal relations in Canada.

**Atrium (Veterans Memorial Tipi)**

**18:00**                    **Networking Dinner and Traditional Feast**  
Join us for a dinner featuring traditional feast foods.

**19:30**                    **Shuttle Returning to the Hotel**

**Thursday, May 19, 2016**

**07:45 - 08:00**            **Shuttle to the First Nations University of Canada** *(Meet in hotel lobby)*

**Atrium (Veterans Memorial Tipi)**

**08:00 - 08:30**            **Networking Breakfast (Hot Breakfast)**

**Classroom 2000**

**08:30 - 09:45**            **Workshop: Aboriginal Human Resource Council**

**Kelly Lendsay**

President and Chief Executive Officer  
Aboriginal Human Resource Council

In this workshop, you will:

- Learn about the AHRC's nine-point framework and how it can help you build a workplace of inclusion;
- Learn how to design a workplace which boosts organizational performance, teamwork, productivity, and employee retention; and
- Discover ways with which you can engage your leaders and team members in the formative work that's needed to achieve an inclusive workplace.

**09:45 - 10:00**            **Networking Break**

**10:00 - 11:30**            **Workshop: Aboriginal Human Resource Council (Cont.)**

**11:30 - 12:00**            **Closing Remarks**

**Mark Dockstator**

President  
First Nations University of Canada

**Stefan Fournier**

Senior Manager, Northern and Aboriginal Policy  
Conference Board of Canada

**12:00**                    **Meeting Adjourns** *(No Shuttle)*