



GLOBAL COMMERCE CENTRE

Fall 2016 Member Meeting

China's New Normal: What Does It Mean for Canada?

Date: November 2nd, 2016

Location: Export Development Canada, 150 Slater Street, Ottawa, ON K1A 1K3

Co-Host: EXPORT DEVELOPMENT CANADA

Meeting Objectives:

- To better understand China's transformation and the opportunities and challenges it presents for Canadian trade, especially in view of a potential Canada-China FTA.
- To discuss member priorities for the Centre's research and events agenda.

7:45 a.m. Registration

8:00 a.m. Breakfast

8:30 a.m. Welcome and Introductions

Danielle Goldfarb

Director
Global Commerce Centre

Todd Evans

Principal, EDC Economics
Export Development Canada

8:40 a.m. The Canadian and Global Outlook

Craig Alexander

Senior Vice-President and Chief Economist
The Conference Board of Canada

9:25 a.m. Changing Chinese Demand: What are the New Sweet Spots?

Julie Ades

Senior Economist
Global Commerce Centre

SME export success strategies: findings from a survey of 1,000 Canadian businesses

Tom Corner

Economist

Business Development Bank of Canada

10:15 a.m. Break

10:30 a.m. Session on China Strategy

Moderator

Todd Evans

Principal, EDC Economics

Export Development Canada

Canada's Renminbi Hub

Gregory Chin

Associate Professor, Department of Political Science, and Faculty of Graduate Studies

York University

Canada's China Strategy

Sarah Taylor

Director-General North Asia and Oceania

Global Affairs Canada

Andrew Skinner

Head of Global Trade and Receivables Finance

HSBC Bank Canada

12:00 p.m. Luncheon

Benoit Daignault

President and Chief Executive Officer

Export Development Canada

1:15 p.m. Business Panel - Canadian Companies in China

Moderator

Barrie McKenna

National Business Correspondent

The Globe and Mail

Nicholas Parker

Managing Partner and Co-Founder

Global Acceleration Partners

Terry Luo

Chief Executive Officer

Meridian

Sarah Kutulakos
Executive Director
Canada China Business Council

2:30 p.m. Break

2:45 p.m. Advisory Group Discussion: Breaking out of the Box: Where should we go in 2017?

Danielle Goldfarb
Director
Global Commerce Centre

4:20 p.m. Summary of the Day

Glen Hodgson
Senior Fellow
The Conference Board of Canada

Danielle Goldfarb
Director
Global Commerce Centre

4:30 p.m. Networking Reception

5:30 p.m. Adjourn